



Gallus

— MEDICAL —
DETOX CENTERS

Dignity in Healing

An Opportunity to

“Do Well By Doing Good”

Rocky Mountain Microcap Conference
May 15, 2023

www.gallusdetox.com

What We Do

Medical detoxification (“detox”) enables addicted individuals to physically withdraw from abused substances – including alcohol, illicit and/or prescription drugs – in a safe, comfortable manner without cross-addiction.

- Detox is a crucial first step before people move to behavioral therapy (aka "rehab")
- The primary reasons individuals don't choose to seek treatment are:
fear of pain, withdrawal symptoms, and inability to complete treatment
- At Gallus Medical Detox, the three focus areas of our proprietary method are:
 - ✓ Treatment completion: 90%
 - ✓ Participation in Aftercare: 88%
 - ✓ Patient satisfaction: Net Promoter Score of 92



Why What We Do Is Important

The addiction crisis is escalating, spiking healthcare related costs to over \$1T

Access to care is restricted by lack of coverage, poor reimbursement, lack of supply, and lack of care for an increasingly costly patient population.



Efforts to address substance use have largely failed as evidenced by rapidly escalating death counts.



COVID has exacerbated substance use rates and magnified the devastating impact of the mental and behavioral health crisis.

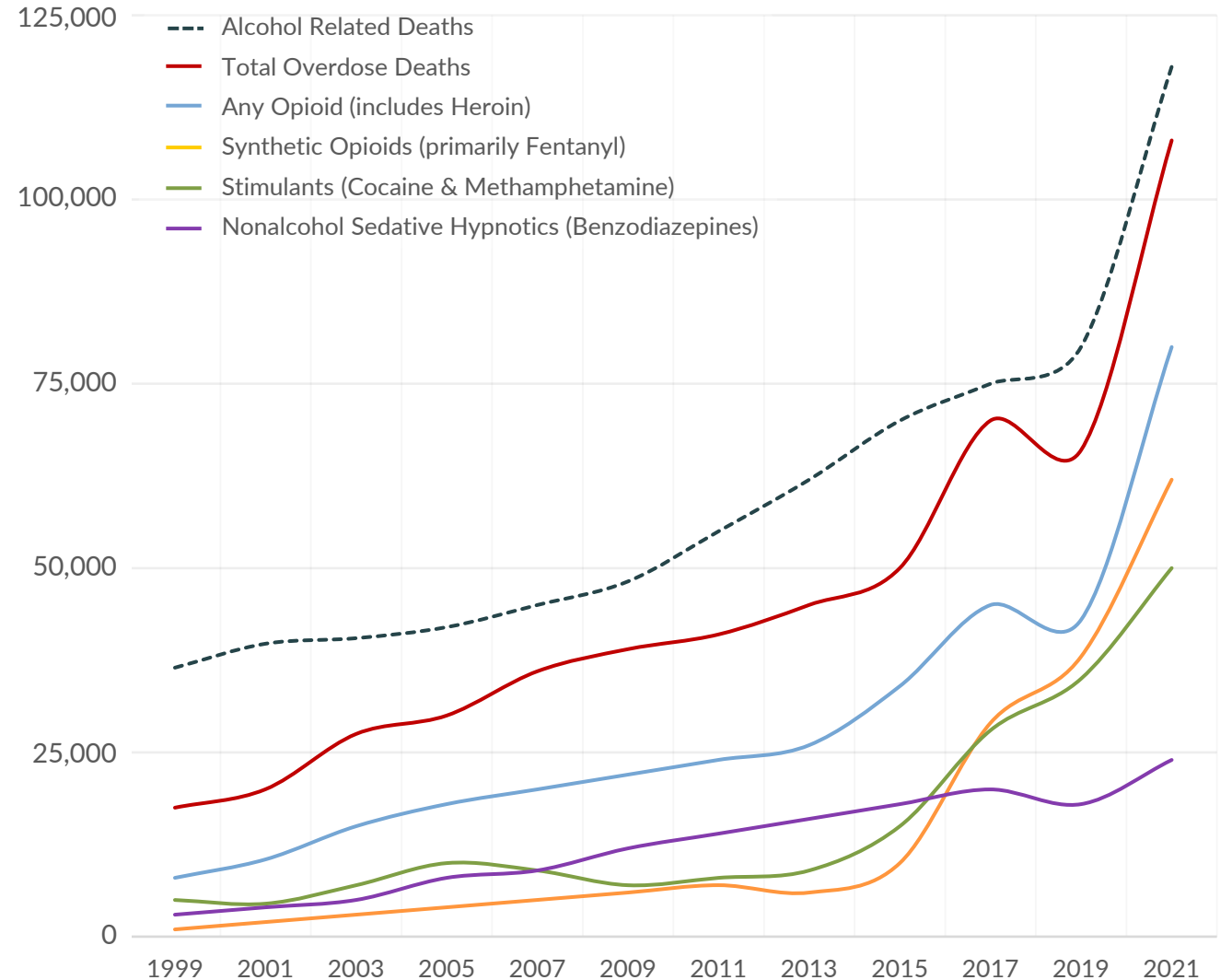


Patients with acute SUD represent 5.7% of the insured population, but drive 44% of overall cost, \$45,732 annually per patient.

In 2021, 46.3 million people, 16.5% of the population, met the DSM5 criteria for Substance Use Disorders.

94% did not receive any treatment.

NIDA Drug Overdose Deaths & NCHS Alcohol Related Deaths: 1999 to 2021



Our Approach

The Gallus Method: Quality Care Focused on Recovery

Adult Inpatient Medical Substance Use Disorder Treatment

- Joint Commission accredited
- ASAM Level III. 7-D: Medically Monitored Inpatient Detoxification
- Highly Qualified Medical Staff with Extensive ICU/ER & Detox Experience
- Telemetry Monitoring, 24x7 Medical Staffing, Anti-Ligature, ADA accessible
- Proprietary, evidence-based IV medical protocols for inpatient detoxification
- Unique in offering treatment for high acuity and comorbid patients
- Personalized treatment delivered in a safe, comfortable, private environment



Gallus patient outcomes vs. alternatives:

Treatment Completion	92% at Gallus	58% in hospitals	51% in RTCs
Aftercare Participation	87% at Gallus	20% in hospitals	80% in RTCs

World Class Customer Experience for Patient Safety & Comfort in Clinics With an Upscale Look & Feel

The Gallus Clinic Experience

Data-Driven Medical Station



Well Appointed Pantry



Attractive Common Area



Comfortable, Quiet Rooms



Our patients are “your neighbors” – a working population

Who We Treat



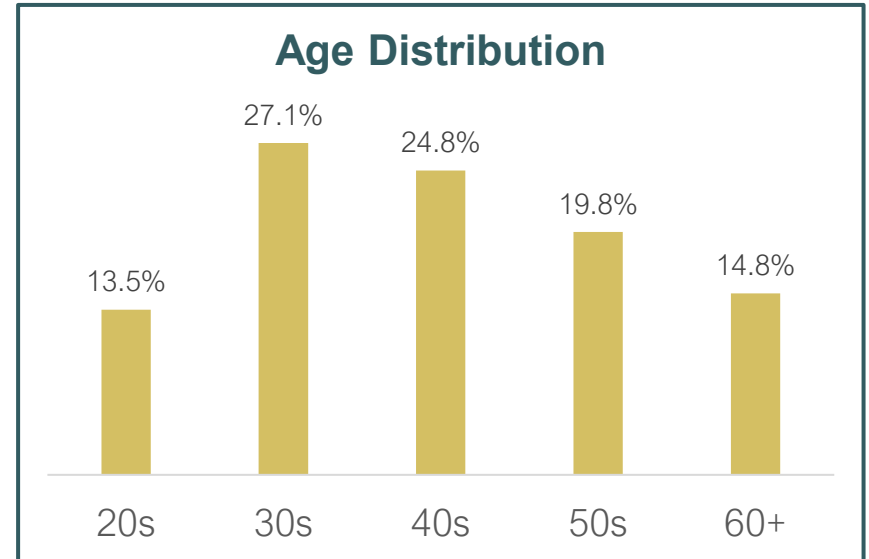
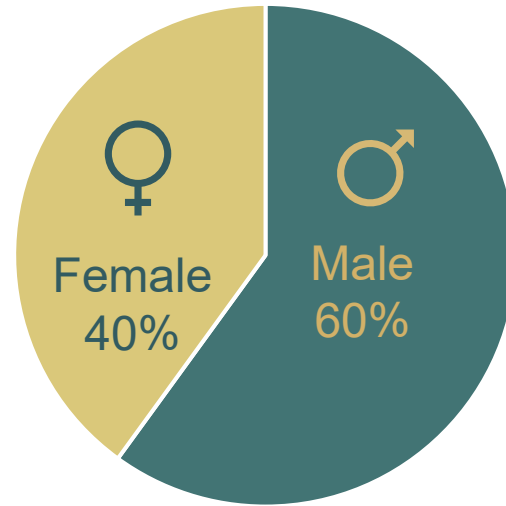
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Who We Treat

Occupations

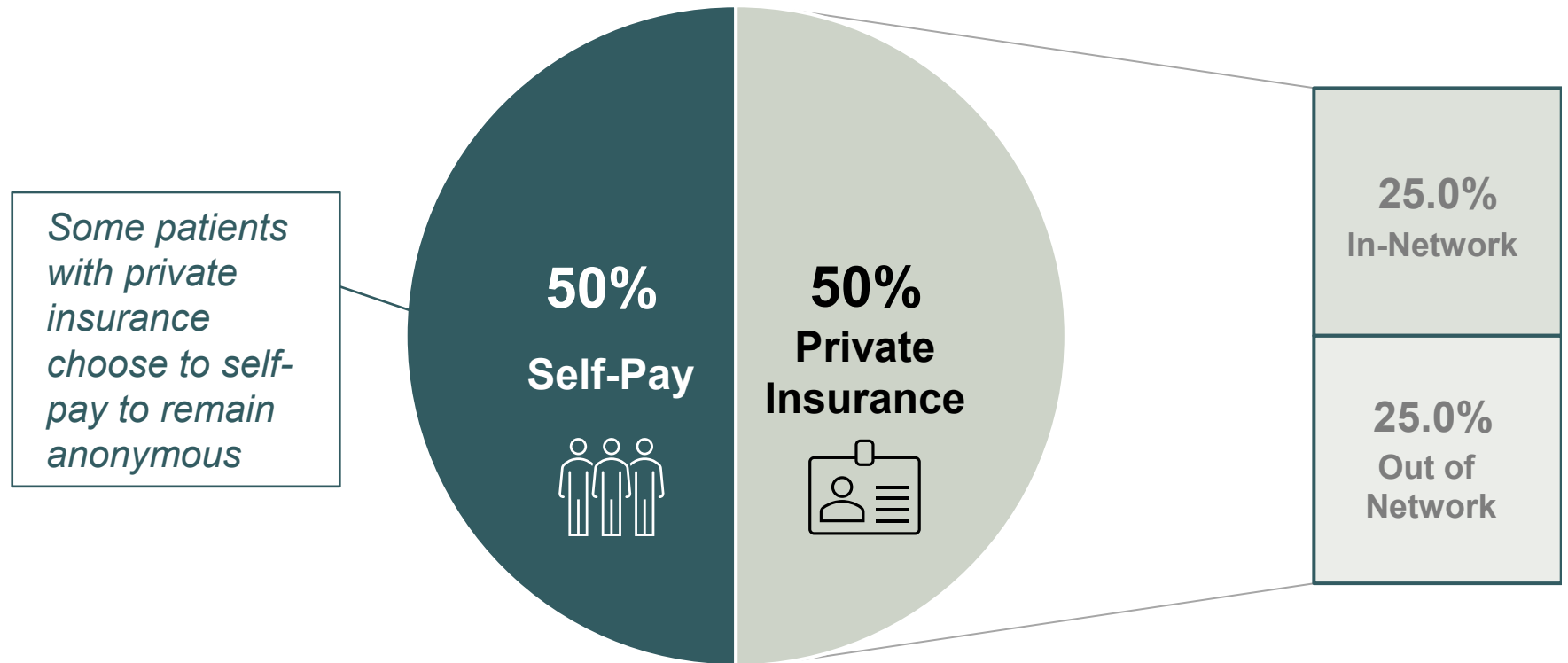
- portfolio managers
- accountants
- physical therapists
- doctors
- musicians
- attorneys
- farmers
- business owners
- financial advisors
- realtors
- nurses
- essential workers
- teachers
- longshoremen
- truck drivers
- athletes



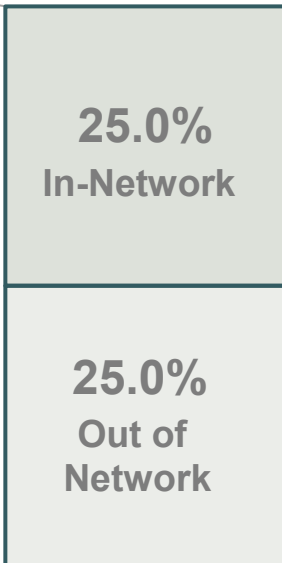
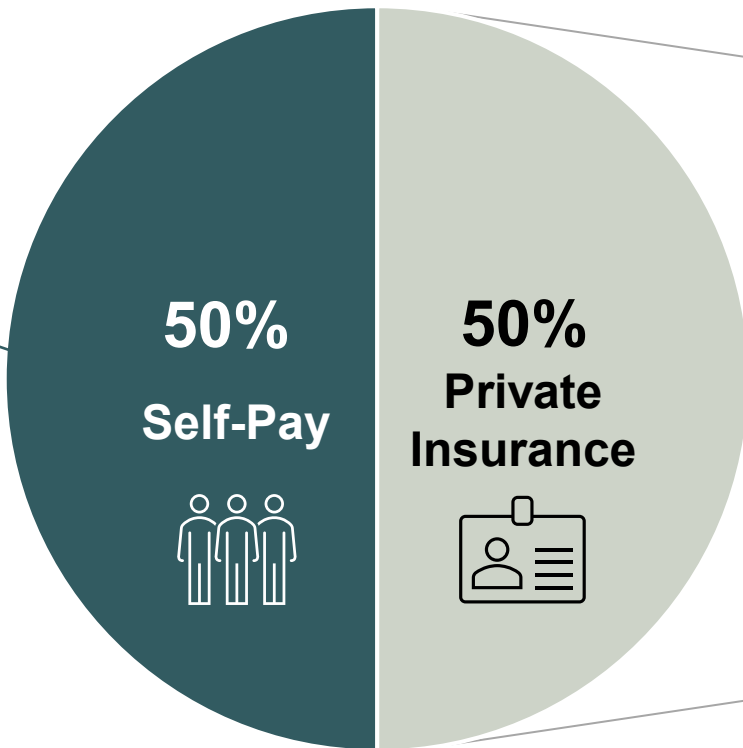
Substance	% Patients	Avg Length of Stay	Length of Stay Range
Alcohol	55%	3.4	3 - 5 days
Opiate	20%	6.0	5 - 14 days
Polysubstance & Other	19%	5.3	3 - 7 days
Benzodiazepines	6%	5.7	5 - 8 days
Total	100%	4.4	3 - 14 days

Payment for our treatment services is a mix of in-network and out-of-network commercial insurance and self-payment.

How We Get Paid



Some patients with private insurance choose to self-pay to remain anonymous

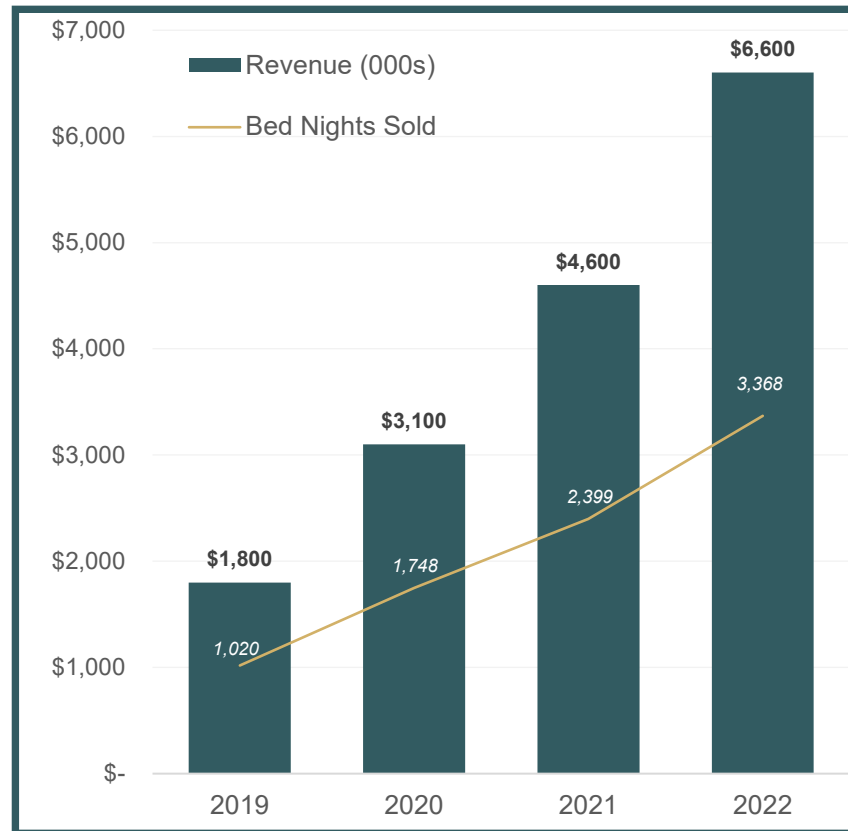


What
 We've Done
 and
 What's Next

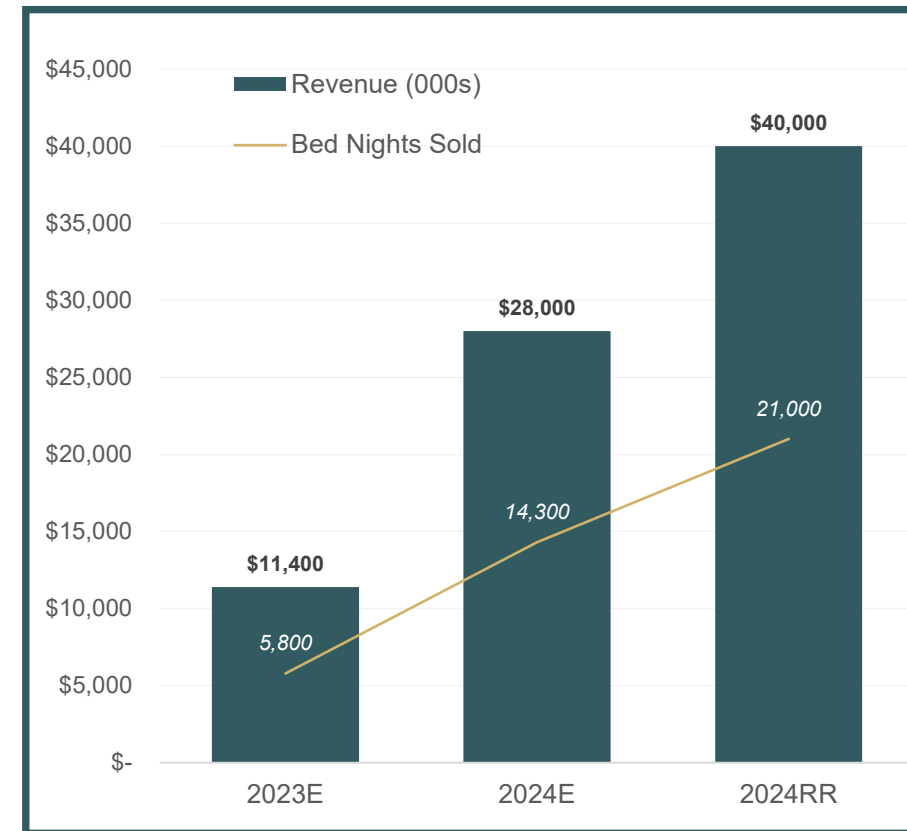
From 2019 to 2023 we will have:

- ▶ Increased Revenues and Bed Nights Sold by Over 6x
- ▶ Grown the # of Clinics from 1 to 7

2019 to 2022



2023 & 2024



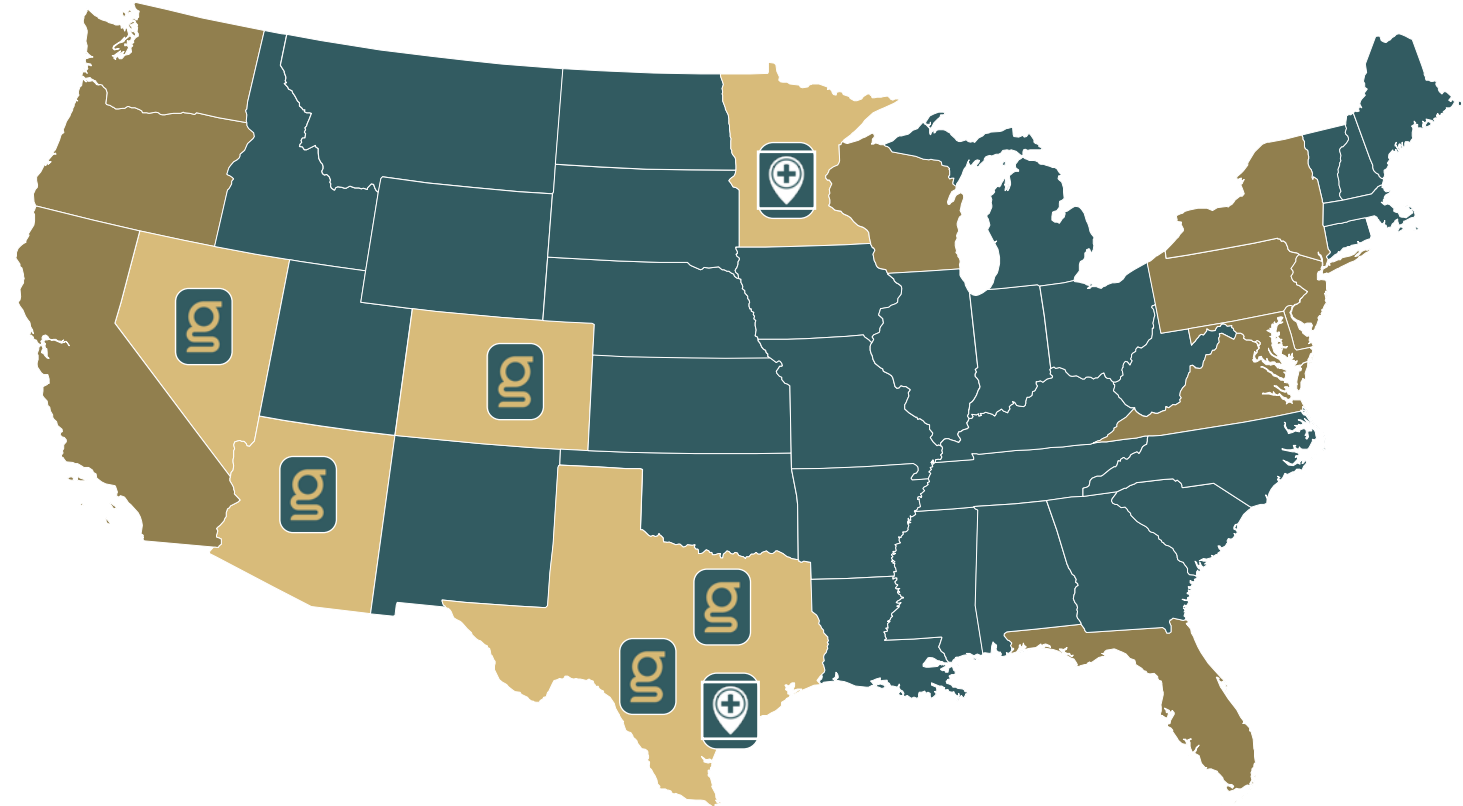
2023 & 2024 are Company provided estimates

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Our Clinic Locations

Planned growth to 20+ markets by the end of 2025



-  Current locations
-  Planned openings in 2023
-  Identified geographies for 2024 & 2025

 20 clinics with 200+ beds

 80K available Bed Nights

 10,000+ Patients Annually

Economics of our Business

Gallus Clinics Have Compelling Economics

- A clinic costs \$150,000 per month to run
- Clinics break even with just 2.5 out of 6 beds filled
- With 4 out of 6 beds full, clinic contribution is 40%
- Entire business (with overhead) breaks even at 7 clinics
- At 20 clinics, Revenues = \$75 million, EBITDA \$15 million

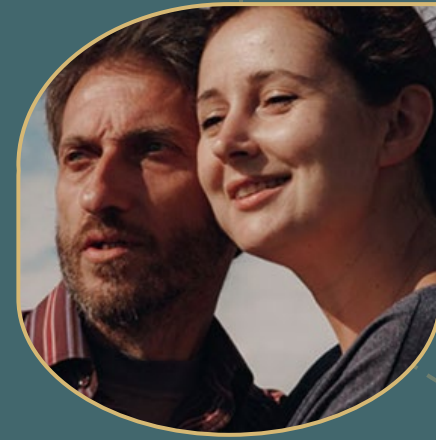
THANK YOU!



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"Gallus is the best detox you can go to. That's why I traveled across the country to get treatment."



"Comfortable. Private. Caring. Respected. Everyone at Gallus made me feel like I was doing the right thing and taking a big step."



"Really can't say enough about how kind, caring and professional Gallus is. They helped me through the tough times and were always compassionate."



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