

Investor Presentation

November 2022



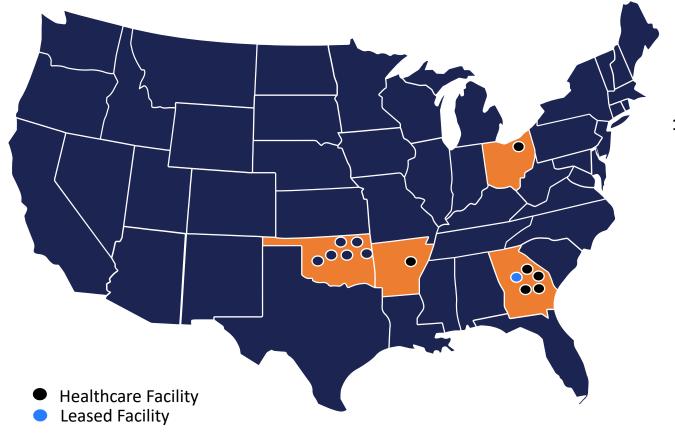
Disclosures Regarding Forward-Looking Statements

- This presentation may contain projections and other forward-looking statements. Any such statement reflects the company's current views with respect to future events and financial performance.
- No assurances can be given, however, that these events will occur, and actual results could differ materially from those presented. A discussion of important factors that could cause actual results to differ from those presented is included in the Company's periodic reports filed with the Securities and Exchange Commission at www.sec.gov.

About Selectis



Selectis Health, Inc. owns and/or operates healthcare facilities across the American Southcentral and Southeastern states.





13 facilities owned by separate wholly-owned subsidiaries



1,120+ licensed beds



10+ nursing specialties



9 facilities currently operated



Focused on rural areas with populations of **1M** or fewer



660 employees as of 6/30/2022

Our Services

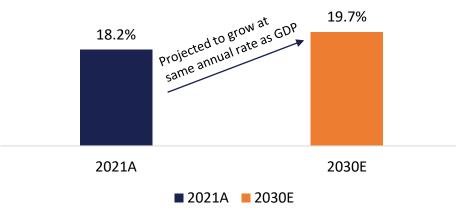




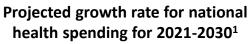
Market Opportunity



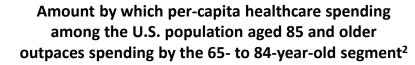
Healthcare Spending as a Percentage of U.S. GDP¹



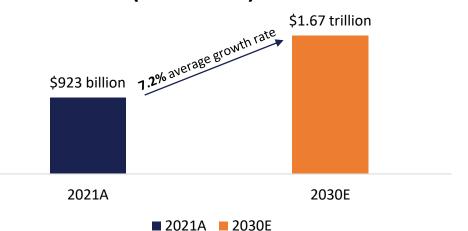


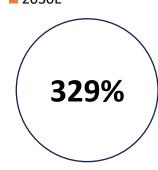






Expected Medicare Expenditures (2021-2030)¹





Amount by which per-capita healthcare spending among the U.S. population aged 85 and older outpaces the total population's average healthcare spend²

¹ Centers for Medicare and Medicaid Services (CMS), "National Health Expenditure Projections 2021-2030."

² CMS, "2016-2025 Projections of National Health Expenditures Data Released."

Industry-Wide Pressures...





87% of nursing home providers are facing moderate or high staffing shortages, with over 70% relying on expensive third-party staffing agencies to meet patients' needs.¹

As a result...



61% of nursing home providers have limited new patient admissions, and **over 400** nursing homes are projected to close this year due to widespread staffing shortages.¹

...Highlight Our Agility



Through 1H22, Selectis has proactively managed industry-wide challenges exacerbated by COVID-19 through making steady progress on the following initiatives:





Strengthening internal recruiting and training programs



Bolstering corporate and facility-level leadership teams



Working to eliminate third-party agency staffing by YE 2022





Securing operational control of ~70% of owned facilities



Maximizing physical capacity and patient census across footprint



Implementing key building improvements and optimized financing arrangements to advance progress towards portfolio-wide profitability

Certificate of Need Focus



Introduced as part of the federal "Health Planning Resources Development Act" of 1974, state Certificate of Need programs have incentivized the development of healthcare facilities in rural areas

Definition

- Certificates of Need (CONs) are formal permits granted by a state regulatory agency that allow a company to provide certain healthcare services.
- New facilities can't be built without acquiring an existing CON or showing extreme need

Purpose

- When facility operators can't fill their beds, they raise prices on existing beds, resulting in price inflation.
- CONs aim to control healthcare costs by restricting duplicative services and determining whether new capital expenditures meet a community need

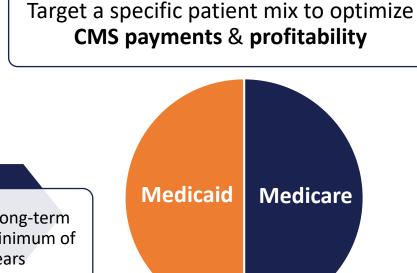
Advantages

- CONs can be worth up to \$75,000 per bed and represent a key economic moat for holders
- Selectis is targeting 14 of 35 total CON states due to regulatory favorability
- Selectis retains or repurposes excess CON beds for lease or sale to new SNFs or hospitals, thus unlocking hidden value

Facility Ramp



New business model launched in 2020



Initial 5-Year Debt Financing

Secure through local or regional banks

Facility & Operational Upgrades

Perform facility upgrades, implement controls and operational procedures

HUD Refinancing

Refinance to long-term debt after a minimum of three years

Current Footprint



State	AR	GA	ОН	ОК
Total Population (2020) ¹	3.0 million	10.7 million	11.8 million	4.0 million
Facilities	GL Nursing (SNF)	 Warrenton Health & Rehab (SNF) Eastman Health & Rehab (SNF) Glen Eagle (SNF) Archway Transitional (SNF) Sparta Health & Rehab (SNF) 	Meadowview Health & Rehab (SNF)	 Park Place Health & Rehab (SNF) Maple Street Health & Rehab (SNF) Higher Call Health & Rehab (SNF) Southern Hills (ALF) Southern Hills Health & Rehab (SNF) Southern Hills Retirement (ILF)
Total Permitted Beds	141	554	99	441
Total Available Beds	141	454	99	351

¹ Source: U.S. Census

Our Advantages



Government Financing

- Longer-term debt at lower interest rates
- Lower cost of debt services
- Greater allocation for hiring high-quality personnel
- USDA financing (where available/applicable)

Selectis can deliver high-quality care to our residents and patients every single day

Strong Facility Leadership

- Competitive pay scale
- Performance-based bonus structure

Optimizing Patient Mix

- Maintain stability
- Increase profitability



Southern Hills Campus Successful Model Case Study (Tulsa)







Initial:		Appraisal:	
Purchase Price (ALF, ILF, & SNF)	\$2.0	SNF (106 beds)	\$11.3
All Renovations/Repairs		ALF (24 rooms)	\$6.1
(ALF, ILF, & SNF)	\$6.0	ILF (90 rooms)	\$7.1
Total	\$8.0	Total	\$24.5

In millions (USD)







Census increasing rapidly across SNF and ILF; may use excess SNF beds for a hybrid model

ALF renovations completed, targeting a 2023 reopening

Acquisition Strategy



✓ Acquisition Criteria

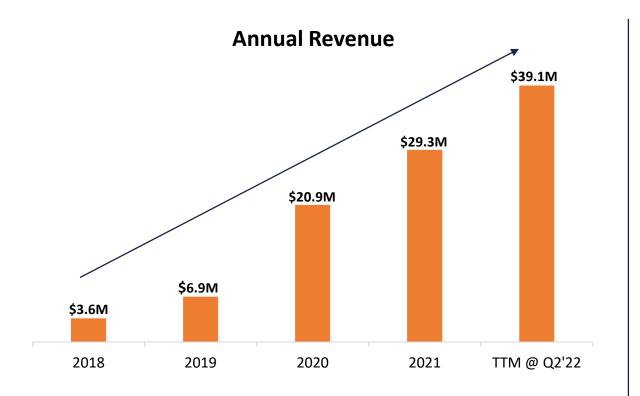
- ✓ Identify properties with historically high occupancy rates and strong EBITDAR that have recently underperformed due to poor financial management or leadership
- ✓ Target properties that sit within distressed debt portfolios
- ✓ Focus exclusively on Certificate of Need (CON) states

✓ Acquisition Strategy

- ✓ Buy at a discount and performs \$1 to \$2 million in renovations
- ✓ Target facilities which were historically built for 3-4 patients per room; current model is 1-2 patients
- ✓ Purchase distressed debt through the public markets at reduced levels
- ✓ Retain or repurpose excess CON beds for lease or sale to new skilled nursing facilities or hospitals, uncovering deep hidden value

Key Metrics





Q2'22 Financial Highlights

Total Revenue			
Q2'22 Q2'21	\$11.5M		
Q2'21	\$6.0M		

Net Income (Loss)			
Q2'22 \$1.0M			
Q2'22 \$1.0M Q2'21 \$(0.7)M			

Operating Cash Flow			
1H22 \$0.1M			
1H21 \$(0.6)M			

Selectis Shareholder Equity				
@6/30/22 @12/31/21	\$4.7M			
@12/31/21	\$3.1M			



Achieved record quarterly revenue (91% y-o-y growth)



Reached over \$1M in net income, representing significant profitability milestone



Continued reducing third-party agency staffing expenses

Recent Highlights



Corporate Actions	
Christine Lucus appointed as CFO	/
David Furstenberg appointed to board of directors	/
Standing audit committee established, strengthening financial controls and corporate governance structure ahead of expected exchange listing	~
Andrew Sink appointed to board of directors following resignation of Clifford Neuman as director and secretary	/
Engaged Marcum LLP to serve as the Company's new auditor	/

Facility Enhancements and Refinancing		
Completed \$8.0M HUD refinancing at Southern Hills	/	
Commenced Eastman HUD refinance, expansion & renovation design and timeline	~	
Repurchased remaining 15% minority interest in Goodwill Hunting LLC (leased Macon facility)	~	
Converted Park Place financing to five-year term loan	~	
Major campus upgrade at Southern Hills (Tulsa) completed, including Southern Hills SNF remodel	~	
Completed successful renovations at Tulsa Campus and OKC facility, as well as reopening and re-certification at Glen Eagle facility	~	

Current Portfolio Optimization			
Increased from operating 5 facilities in 2020 to 9 facilities	/		
Assumed operations of Warrenton and Sparta facilities in Dec. 2021	~		
Secured direct Medicare & Medicaid billing approvals from CMS for all operated facilities	~		

Operational Improvements	
Drove steady reductions in third-party agency staffing costs through 1H22	/
Created recruiting and staffing department focused on accelerating Selectis's internal hiring programs	/
Hired corporate human resources manager to support internal hiring initiatives	~
Implemented corporate-level leadership training	/
Reached record patient census at Warrenton (56+ residents in Q2'22) 🗸
Increased Park Place census to 40+ patients post- Q2'22	/
Surpassed 40 residents at Southern Hills ILF. Census expected to reach full capacity by Q1'23	/

Strategic Outlook



Selectis remains focused on maximizing patient census, optimizing Medicare and Medicaid patient mix, and achieving profitability across our portfolio.

✓ Eastman

- ✓ Complete planned facility expansion in 2023
- ✓ Complete HUD refinancing in 2023

✓ Park Place

✓ Achieve profitability (currently at breakeven)

✓ Southern Hills

- ✓ Track towards reopening ALF and memory care unit following the completion of final building renovations in 2023
- ✓ Reach full patient capacity (90 residents) at ILF by the end of Q1 2023

✓ Staffing

- Eliminate pandemic-driven third-party agency staffing costs by yearend 2022
- Hire additional high-quality nursing staff

✓ Listing

✓ Finalize up-listing from the OTC to a national exchange



Key Takeaways



Advantages

Successful transition to new business model in 2020

Strong and proven senior management team

Secured HUD refinancing of debt

Upgraded key facility leadership positions

Positioned as a high-quality healthcare owner and/or operator for the aging population within high-need rural regions

Well-positioned for rapid growth as COVID headwinds subside

Catalysts

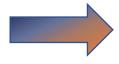
Portfolio optimization to maximize unused beds through building expansion with excess land at existing facilities

Optimize mix of Medicare and Medicaid patients

Work towards becoming cash flow positive across current facility footprint

Targeting CON-only states for potential expansion opportunities

Prepare for a national exchange listing in 2022





Contact Information

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Appendix



Leadership





Lance Baller
Chairman and Chief Executive Officer





UBS

Morgan Stanley



Randy Barker
President and Chief Operating Officer











Christine Lucus
Chief Financial Officer







Andrew Sink
Non-Executive Director





Adam Desmond
Non-Executive Director





© CME Group



David Furstenberg

Non-Executive Director







Current Permitted and Available Counts Allows Expansion of Current Portfolio

Operating Entity	City, State	Permitted Beds (1)	Available Beds ⁽²⁾
Warrenton Health & Rehab (SNF)	Warrenton, GA	110	98
Eastman Health & Rehab (SNF)	Eastman, GA	100	100
Park Place Health & Rehab (SNF)	Oklahoma City, OK	106	106
GL Nursing (SNF) (3)	Lonoke, AR	141	141
Glen Eagle (SNF)	Abbeville, GA	101	71
Maple Street Health & Rehab (SNF)	Fairland, OK	29	28
Higher Call Health & Rehab (SNF)	Quapaw, OK	86	48
Archway Transitional (SNF) (3)	Macon, GA	172	100
Meadowview Health & Rehab (SNF) (4)	Seville, OH	99	-
Sparta Health & Rehab (SNF)	Sparta, GA	71	62
Southern Hills ALF (5)	Tulsa, OK	24	24
Southern Hills Health & Rehab (SNF)	Tulsa, OK	106	92
Southern Hills Retirement (ILF)	Tulsa, OK	90	90
Totals		1,235	960

¹ Permitted beds does not, necessarily, mean that the facility should or could hold that many residents. This restriction could be due to several different reasons, such as: physical size of the building will not hold this many beds, the Company has intentionally decided to make rooms single occupancy, or some other reason.

²This amount represents how many beds we technically have available in the facility - it also has the number of beds still restricted for COVID. Due to COVID, we had to quarantine segments of the facility in order to protect all residents and staff.

³ Facilities currently operated by third-parties.

⁴ Currently in negotiations with the Ohio Dept of Health ("ODH") to renew licensure.

⁵ ALF completed renovations in the Autumn of 2020. Management has currently decided not to fill facility with residents.



Portfolio Appraisal Value Offers Significant Upside

Total portfolio appraisal value exceeds book value by ~\$38 million (over 2x)

(in US\$ million)

Operating Entity	City, State	Appraisal Value	Current Carry Amount (Land + Building) as of 9/30/22
Warrenton Health & Rehab (SNF)	Warrenton, GA	5.2	2.5
Eastman Health & Rehab (SNF)	Eastman, GA	7.9	2.9
Park Place Health & Rehab (SNF)	Oklahoma City, OK	4.2	2.2
GL Nursing (SNF) (1)	Lonoke, AR	7.9	5.0
Glen Eagle (SNF)	Abbeville, GA	4.9	2.1
Maple Street Health & Rehab (SNF)	Fairland, OK	1.0	0.7
Higher Call Health & Rehab (SNF)	Quapaw, OK	2.0	1.2
Archway Transitional (SNF) (1)	Macon, GA	7.0	4.5
Meadowview Health & Rehab (SNF) (2)	Seville, OH	4.5	2.2
Sparta Health & Rehab (SNF)	Sparta, GA	4.0	2.1
Southern Hills ALF (3)	Tulsa, OK	6.1	0.07
Southern Hills Health & Rehab (SNF)	Tulsa, OK	11.3	2.7
Southern Hills Retirement (ILF)	Tulsa, OK	7.1	6.7
Totals		73.1	35.0

¹ Facilities currently operated by third-parties.

² Currently in negotiations with the Ohio Dept of Health ("ODH") to renew licensure.

³ ALF completed renovations in the Autumn of 2020. Management has currently decided not to fill facility with residents.