

# Company & Opportunity Overview November 2022

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# Who We Are

The infrastructure industry's first Veteran Workforce Development Platform, to support the \$1.5T investment in Wireless, Fiber and Clean Energy infrastructure in the next 5-10 years.

# **AmeriCrew Mission**

E3: Engage, Educate and Employ our new warrior workforce to build our nation's infrastructure.

# **Our Vision**

Create a National Warrior Workforce with 2,000+ technicians in the program by 2025 nationwide. Our programs and projects will enable our transitioning military to gain certifications, credentials, and hands on experience as they begin their next chapter.



# Leadership Team

### P. Kelley Dunne | CEO

- CEO of Novation Enterprise 2012-2021
- Chairman and Co-Founder ٠ W4W 2012-Present
- CEO of One Economy 2010-2012
- CEO of Digital Bridge Communications -• 2005-2010
- EVP/COO of Verizon Enhanced ٠ Communities – 1997-2005
- AT&T and Bell Labs and US Army Signal Command - 1987-1996
- Bachelor of Science Ohio University, ۲ Masters of Science Ball State

### **Brian Weis | COO/EVP Operations**

- President of MIKAB 2004-2021
- Vice President of Operations 1998-2004
- Lead Foreman 1993-1998 •
- OSHA Relations Committee NATE 2010-2012
- Strategic Advisory to Warriors4Wireless 2014-2016
- Board of Directors for Morristown and Erie Railway
- Bachelor of Science Bucknell University



### **Ross DiMaggio | CFO**

- President, Switchback Capital, LLC 2019 - Present
- President, Union SquareEnergy Advisors— 2015 - 2019
- President, DRC Partners 2011 2015
- VP Nortia Capital Partners 2002 2011
- Bachelor of Science Marketing, LaSalle University

# **5 Strategic Verticals for Infrastructure Buildout**

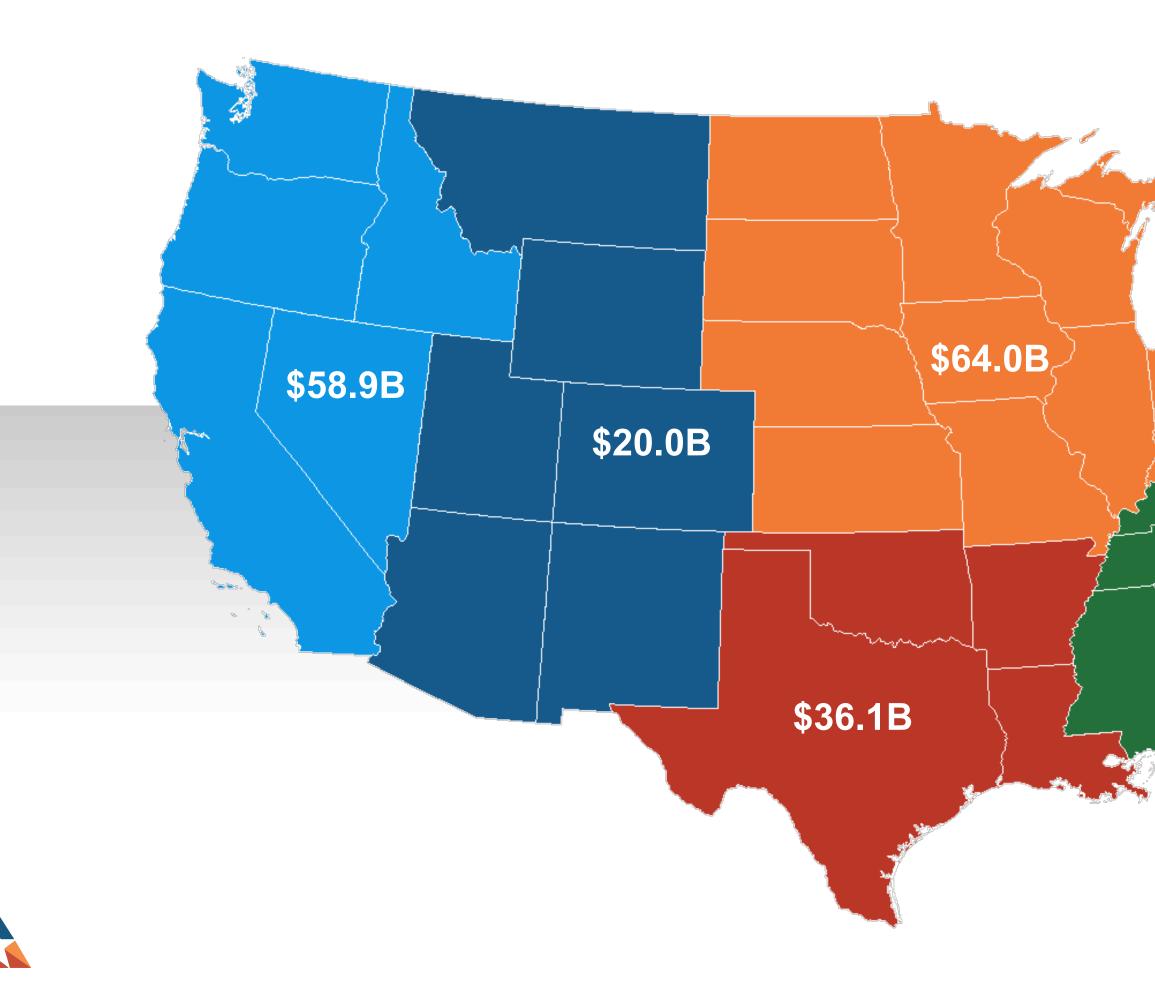
((ເລຸ່າ)) **5G Electric Vehicle** Fiber **Planning & Construction Wireless Deployment (Rural)** Extending 5G Towers Building EV **Closing Digital Divide** & Small Cell sites Infrastructure 75K sites in planning \$30B in Rural \$10B in Small Cell and phase for deployment in Fiber Projects Federally 5G Projects in next 18 months – Avg funded for the next 5 yrs. US in 2021 \$200K per site





# Federal Funding

# **\$300B+ Approved Programs**



### **AmeriCrew National** Regions

\$39.1B

\$40.4B

\$51.1B

Northeast Mid Atlantic Southeast South Central Midwest Mountain West

# **Workforce Development – Strategic Markets**

# Regional Market Strategies: 3 Key Building Blocks



### Military Installation **Partners**

- VA and NC 40K transition military per month
- SKillBridge Programs in 7 Large Bases
- Parntership with NC and VA National Guard and USAR
- Annual Addressable Market: 45K Veterans per year

Long Term Contract (3+ Years)

- Flber 2 Anchor **Regional ISPs.**
- 3 Year Forecast of 250 miles of UG Fiber per ISP
- \$40M in 3 years

Educational Partnership **NCD** and IHL

- IHL and NCD Schools
- 4 Week to 6 Months
- 2 year and 4 year degrees



### VA/WV/NC

Anchor Contract: Wilkes/ RSN Education Partner: NCI, CCoVA, UoNA Military Partners: MDW, Ft. Lee, Norfolk, Ft. Bragg, Camp Lejuene, MCAS Cherry Point



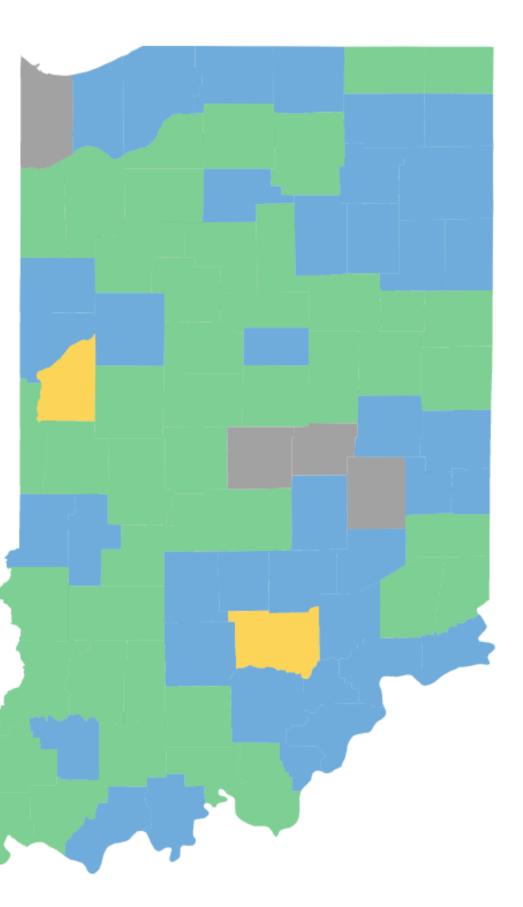
### IN/ KY/ OH

Anchor Contract: Mainstream Fiber **Education Partner: Vincennes University** Military Partners: Fort Knox, Indiana National Guard, MUTC

Indiana Broadband Funding					
Program	Source	Amount	Locations		
NLC	OCRA	\$268M	74,800		
RDOF	FCC	\$169M	152,983		
ReConnect	USDA	\$5M	2,036		
	Total	\$442M	229,819		

Incoming Funding not yet Allocated				
Program	Source	Amount	Locations	
BEAD	IIJA	\$600M-\$1B	n/a	





# Pipeline AgreementsKey Fiber Partners

### 2 Anchor Partners



- 277 Mile awarded in Rural Indiana (\$10M)
- 3-year Prime Contract





Strategic MSA Partner for the 13 county Virginia rural fiber build funded by the VATI program

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• Prime Workforce, Training and Staffing Partner

# **Pipeline Agreements**

# **5G Wireless – National Programs**

# **3 Anchor Partners**



- Contract in place
- 5G Upgrades
- **Ongoing 5G Installations** •

# verizon

- Contract in place •
- 2 year national project
- Ongoing 5G Installations  $\bullet$







- Contract in place •
- Ongoing 5G Installations •

# **Growth Projections for 2022**

# **2022 Revenue Targets – On Track**

# **EV Site Planning and Installs**

• Site Planning and Acquisition

# **Fiber Deployments**

• Fiber Deployment

### **Wireless 5G Deployments**

• 5G Upgrades

### **Workforce Development**

Veterans Trained and Staffed

# **TOTALS**:

Key Contracts, Projects, and Partnerships Driving Revenue Growth





# \$600,000

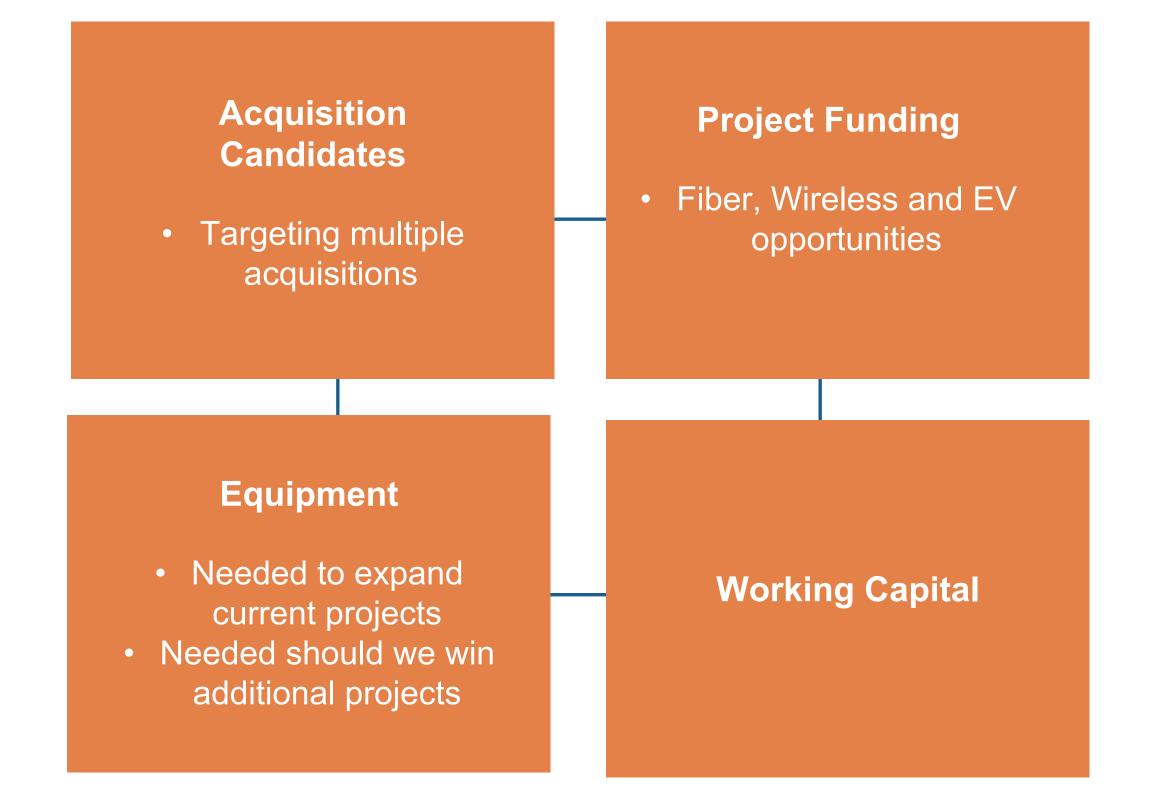
\$3,500,000

\$7,000,000

\$1,700,000

\$12,800,000

# Sources and Uses for Funds







# Current Cap Table (As of 11/01/22)

Issuer:	Ameri
Securities:	Comn
Shares Outstanding:	16,60
Warrants Outstanding:	843,3
Current Market Cap:	\$33.2
Inside Ownership:	66.9%
Debt:	\$2,96



- riCrew, Inc.
- mon Stock OTCBB: ACRU
- 07,746 Fully Diluted
- 322 (Exercise Price: \$1.90)
- **2mm** Fully Diluted as of 11/01/22
- %
- 65,000



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